

LOGO

Not for Profit Organization of Calgary

2016 BUDGET (DRAFT)

Budget Summary and Assumptions

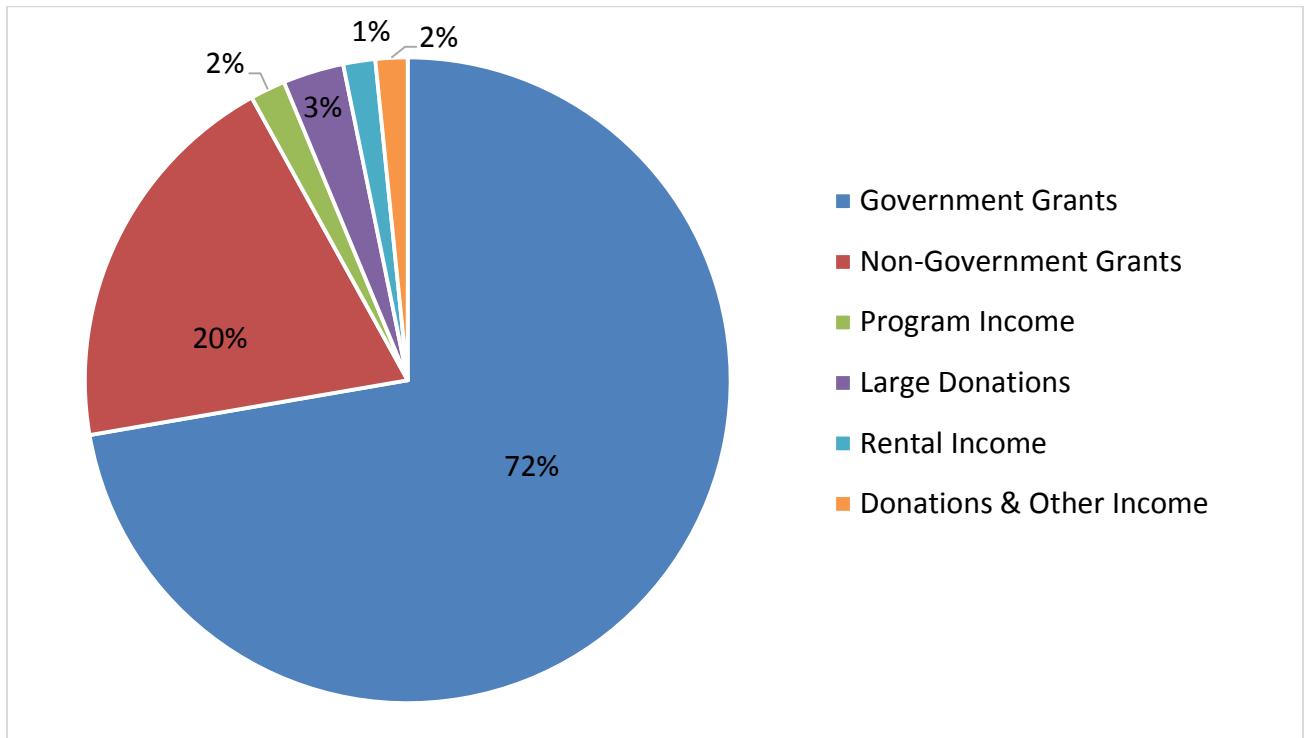
- The Increases in government grants are reflective of larger than assumed Q1 deferrals of contracts running April-March, rather than an increase in our contracted amounts – these have remained steady. It is unlikely that funders will introduce increases to contracted amounts this year.
- Program Revenue has been adjusted downward based on the ACS funder directive that we not charge fees for programs. A thorough review of ways to replace this revenue needs to be addressed through a thorough marketing and fund development strategy, the basis for which should be a costing analysis (planned 2015 activity). This costing exercise will also allow for program level budgets and reporting beginning in 2016.
- Most expenses have been forecasted using historical spending and have been adjusted where known variations are expected.
- It is assumed that a 2% wage increase is incorporated using committed increases and variances expected through staff turnover and attrition. It is anticipated that this 2% wage adjustment will be allocated based on a compensation review (a planned 2016 activity) rather than as an across the board increase to address compensation irregularities in the current structure.
- The proposed budget also assumes that government funding contracts that run April – March are evenly spent over all quarters.
- Donations & Other Income includes the successful Rotary donation just received as well as the special fundraiser revenue being recognized this year, both earmarked for a specific project. It is assumed that the 75% of the revenue associated with grants will be recognized in 2016, and that matching expenses are allocated similarly as outlined in the application. Revenue recognition and planned expenses may vary depending on more detailed plans currently in development and the approval or rejection of the Community Initiatives Program application decision.
- Program Operations are down from last year due to the expiration of a number of project contracts that were present in this line item for 2015.
- Administration costs are down from last year due to the one time Microsoft 365 implementation that occurred in 2015 and other (specify).

2016 Budget (000's)

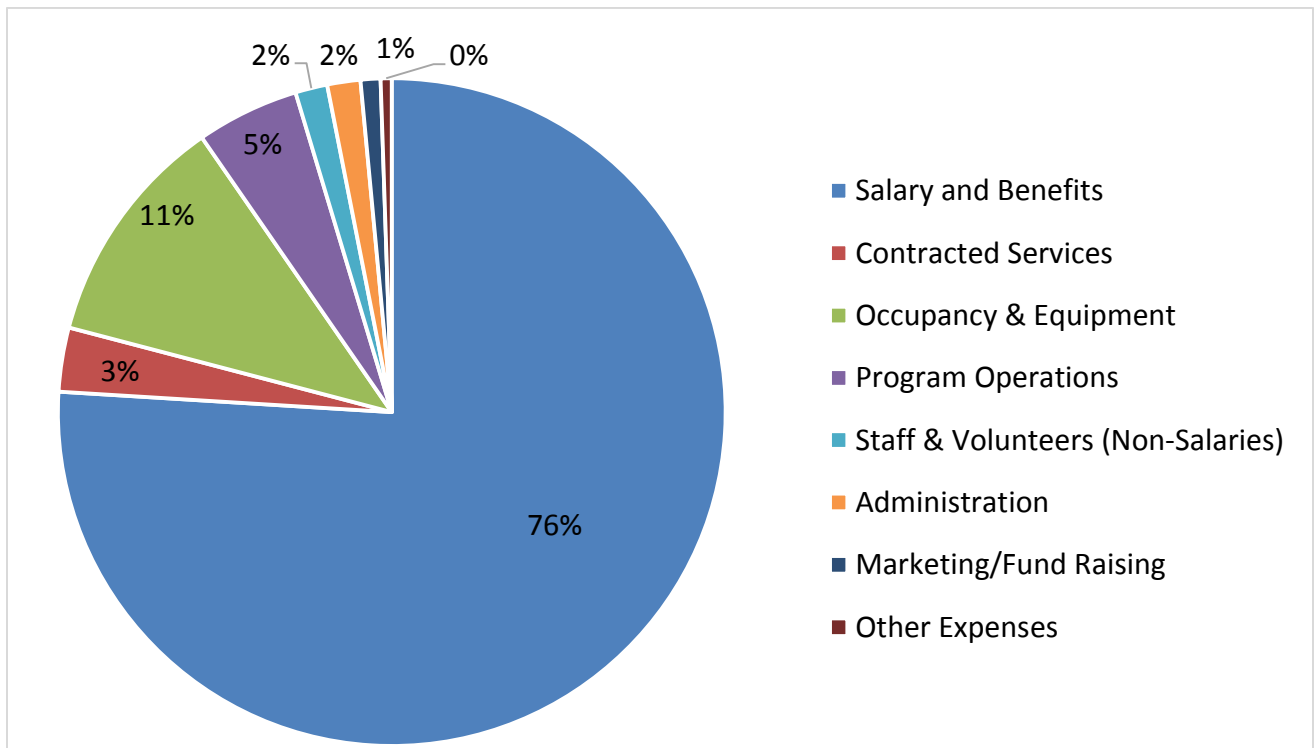
	<u>2016 Budget</u>	<u>2015 Actual/ Now Expected</u>
<u>Revenue</u>		
Government Support	\$ 1,000	\$ 950
Non-Government Grants	\$ 400	\$ 380
Donations & Other Income	\$ 90	\$ 60
Program Income	\$ 60	\$ 50
Rental Income	\$ 30	\$ 25
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	\$ 1,580	\$ 1,465
<u>Expenses</u>		
Salary & Benefits	\$ 1,140	\$ 1,031
Contracted Services	\$ 60	\$ 55
Occupancy & Equipment	\$ 200	\$ 190
Program Operations	\$ 90	\$ 89
Staff & Volunteers (Non-Salaries)	\$ 30	\$ 28
Administration	\$ 30	\$ 44
Marketing/Fund Raising	\$ 20	\$ 17
Other Expenses	\$ 10	\$ 11
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	\$ 1,580	\$ 1,465

2015 Proposed Budget Breakdown

Revenues

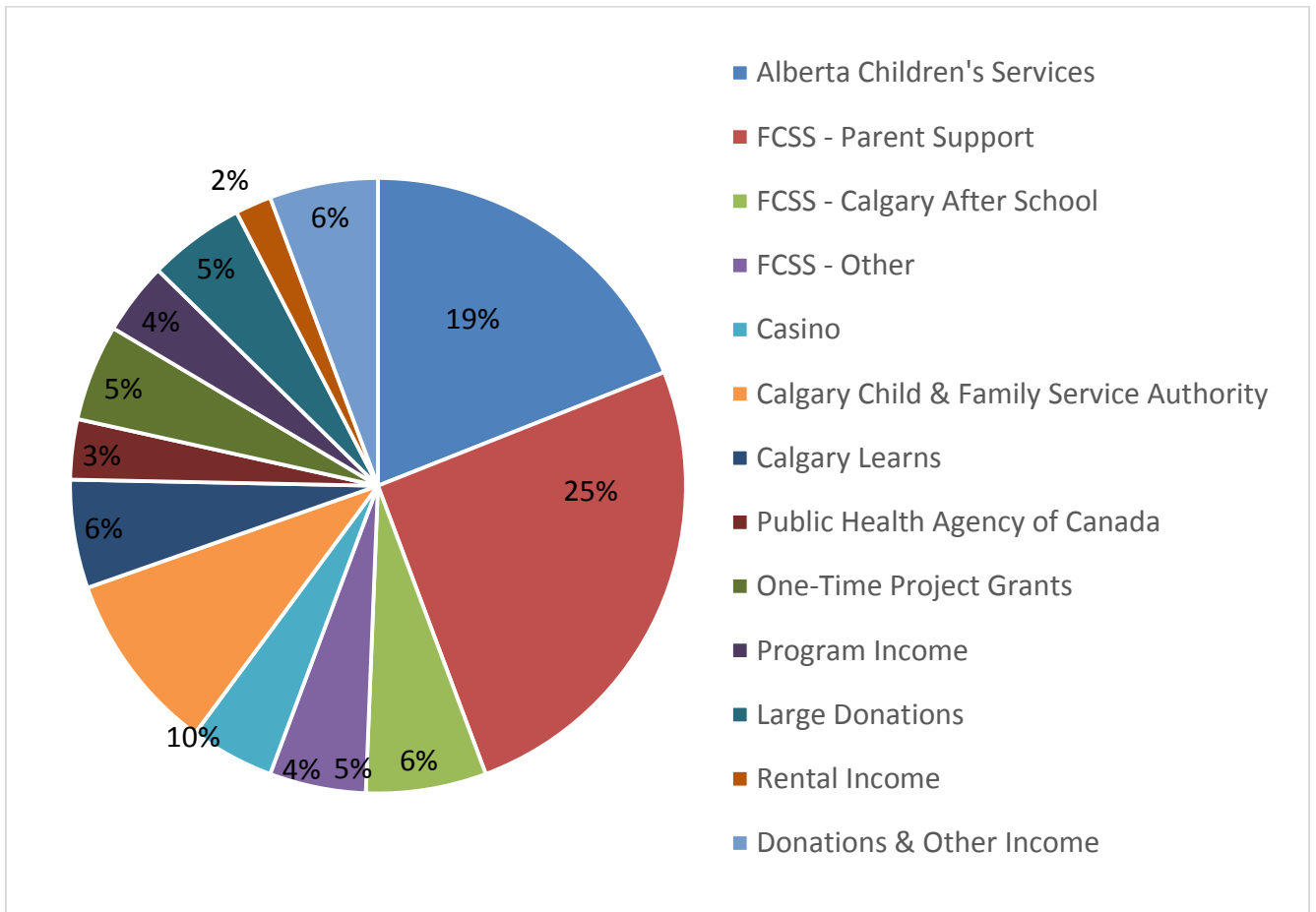


Expenses



Revenue Sources (000's)

Alberta Children's Services	\$ 300
Family & Community Support Services - Parent Support	\$ 400
Family & Community Support Services - Calgary After School	\$ 100
Family & Community Support Services - other	\$ 80
Casino	\$ 70
Calgary Child & Family Service Authority	\$ 150
Calgary Learns	\$ 90
Public Health Agency of Canada	\$ 50
One-Time Project Grants	\$ 80
Program Income - Delivery Fees & Registration	\$ 60
Rental Income	\$ 30
Rotary Donation	\$ 20
Fundraiser	\$ 60
Donations & Other Income	\$ 90
	\$ 1,580



Fee for Service Revenue Breakdown

Program Registration Fees	\$ 18,000
Yearly Participation Fees	\$ 7,000
Program Delivery Fees	\$ 4,000
Parent Coaching Income	\$ 3,000
Miscellaneous/Membership Income	\$ 560
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	\$ 32,560
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