



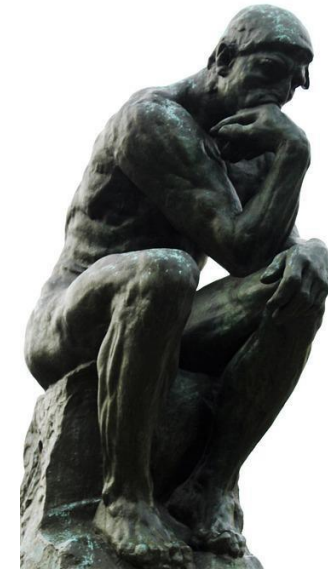
Cybersecurity Strategies for Non-Profits

Greg Miller

April 25, 2026



Welcome



What brought you here today?

For Today: The Challenge. What to do. Some language and some Support & Security options



Greg Miller

Volunteer Board Member, HPCA for 10 years

30 years here in Calgary

A career with Microsoft, Amazon Web Services, MSPs and many places in-between.

I'm not selling anything :-D

Vocabulary

Cybersecurity:

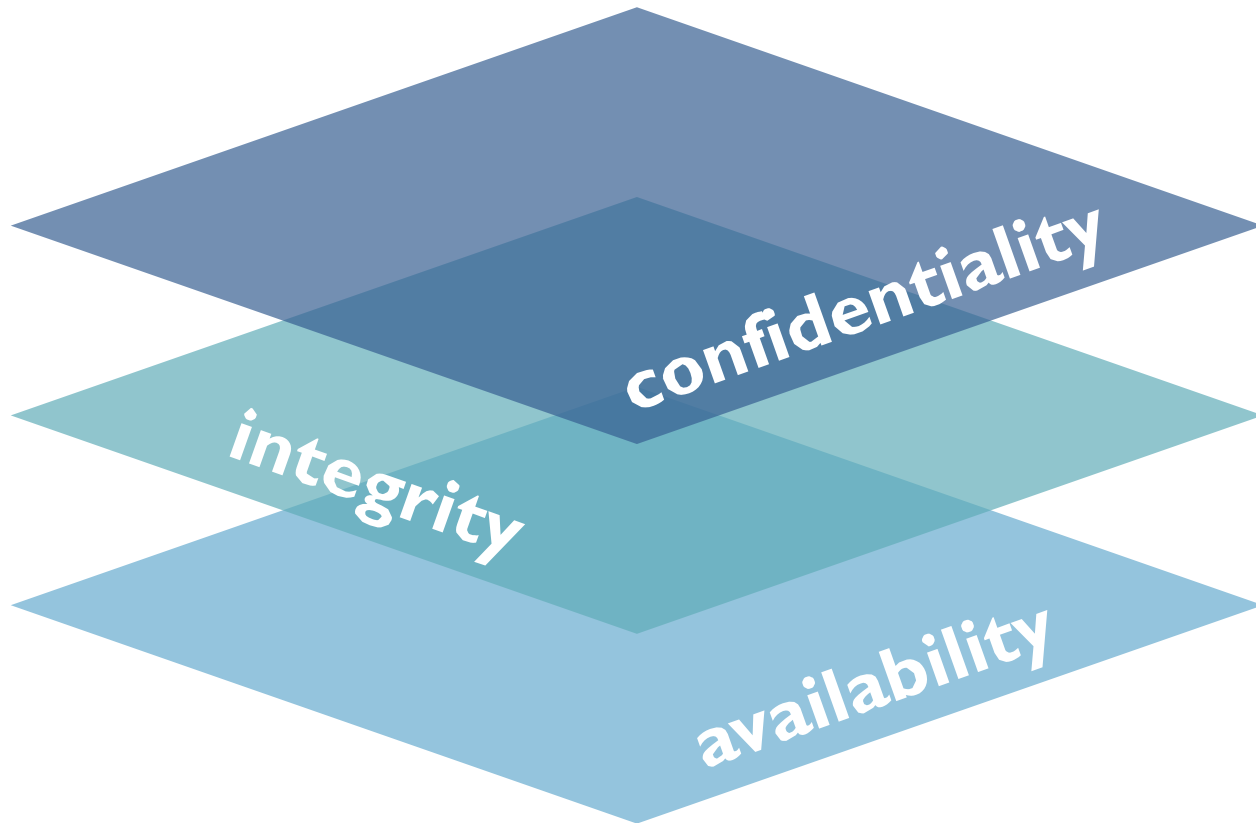
The **protection of digital information**, as well as the integrity of the infrastructure housing and transmitting digital information.

More specifically, cyber security includes the body of technologies, processes, practices and response and mitigation measures designed to protect networks, computers, programs and data from attack, damage or unauthorized access so as to **ensure confidentiality, integrity and availability**.

Cybercrime:

Cybercrime includes crimes in which **technology is the primary target** (e.g. malware or ransomware) or crimes that use **technology as an instrument to commit crimes** (e.g. money laundering or fraud).

What are we protecting? The C.I.A. Model



Canadian Centre for Cyber Security &
National Institution of Standards and Technology (NIST)

The ability to protect sensitive information from being **accessed by unauthorized people**.

The ability to protect information from being **modified or deleted unintentionally** or when it's not supposed to be. Integrity helps determine that information is what it claims to be. Integrity also applies to business processes, software application logic, hardware, and personnel.

The ability for **the right people to access the right information or systems when needed**. Availability is applied to information assets, software, and hardware (infrastructure and its components). Implied in its definition is that availability includes the protection of assets from unauthorized access and compromise.

What if your Organization can't protect the CIA of its information?

Uh Oh, Canada



Parliament of Canada

Cyber Security of Government Networks and Systems

Gaps exist in the federal government's approach to defending against cyber security threats

REPORT OF THE AUDITOR GENERAL OF CANADA



Canadian Stats:

In 2024, Canada reported over **70,000 cybercrime incidents**, a 20% increase from 2023.

Ransomware attacks accounted for 17% of reported cases.

Canadian Centre for Cyber Security

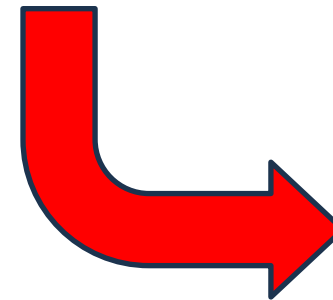
Estimated Losses:

Canadian businesses lost **\$3 billion+ annually** due to cybercrime

IBM Cost of Data Breach Report

“From April 2023 through March 2024, Communications Security Establishment Canada’s network-based sensors blocked about **2.4 trillion suspicious cyber security events**, which ranged from simple network scans to sophisticated cyber attacks.

From October 2023 through September 2024, Shared Services Canada’s secure Enterprise Internet Service blocked about **6.6 trillion suspicious cyber security events.**”



Recent Incidents, as of April 22 2026

THE GLOBE AND MAIL 

Hackers accessed personal information for up to 70,000 people in Canada Life data breach

Organisation	Date	Incident
Canada Life	Apr-26	Criminal group ShinyHunters accessed certain applications through a Canada Life employee account, exposing personal information for up to 70,000 people
Telus / Telus Digital	Mar-26	Telus Digital confirmed a breach after ShinyHunters claimed a large-scale theft of data following a multi-month intrusion; Telus said a limited number of systems were accessed without authorisation.
Loblaw Companies Limited	Mar-26	Loblaw reported that a criminal third party accessed “basic customer information” such as names, phone numbers and e-mail addresses
Canada Computers & Electronics	Feb-26	A system supporting the retailer’s website was breached, affecting customers...stolen data included personal details and credit-card information used in those transactions.
Canadian Investment Regulatory Organization	Jan-26	A phishing-originated breach...compromising personal and financial data for about 750,000 investors, including highly sensitive identifiers and account statements.
Freedom Mobile	Dec-25	Attackers used a subcontractor’s compromised account...exposing personal details (names, addresses, dates of birth, phone numbers and account numbers) for a limited number of customers

Source: Insurance Business Canada

Fortis et Liber?



May/July 2023 – Alberta Dental Service Corporation

Ransomware stole personal data of 1.5 million people.

June 2023 – Suncor

Suspected ransomware attack impacting > 900 retail locations. Replaced laptops across the company. Estimated cost: millions.

March 2024 – Town of Ponoka

A breach of the system by an unauthorized external actor.

June 2024 – Federated Co-operatives Ltd. (FCL)

Ransomware attack disrupted service to Co-op stores in the West, including Calgary.

June 2024 – AutoCanada – CDK Dealer System Breach

System outage, manual transactions. Restored end of July.

Oct 2024 – Calgary Public Library

Ransomware attack shut down all 22 branches temporarily. No information compromised.

Nov 2024 – Alberta Innovates

“unauthorized access to our network by a third party”

Late 2024 – 31 Alberta School Boards: PowerSchool Breach

Including, CBE, Rocky View Schools, Red Deer Public. PowerSchool paid a ransom to delete stolen data.

June 2025 – WestJet

Reported a cybersecurity incident under investigation. Personal information compromised.

July 2025 – Town of Devon

Reported a cybersecurity attack

Leduc County systems back up following cybersecurity incident

Peter Williams

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[Join the conversation](#)

“More than half of small- and medium-sized businesses in Alberta say were attacked by cybercriminals over the past year and

55 per cent [of those surveyed] paid a ransom to unlock their computers within the past three years...”

Oct 24 2023



<https://www.newswire.ca/news-releases/cybercrime-strikes-more-than-half-of-alberta-based-companies-840147390.html>

New Online Business: Cybercrime as a Service



CaaS services available online for cybercriminals to purchase

- **Malware-as-a-Service:** services to support the development and deployment of malware that can steal or encrypt victim data or gain remote control of victim systems
- **Ransomware-as-a-Service (RaaS):** a core group of developers will sell or lease their ransomware variant to other threat actors, called affiliates; the core developers will support affiliates' deployment of their ransomware in exchange for upfront payment, subscription fees, a cut of profits, or all three
- **Access-as-a-Service:** specialized threat actors gain access to victim systems and sell access to compromised systems to clients
- **Phishing-as-a-Service (PaaS):** detailed instructions, email templates, and ready-to-use tools for executing phishing attacks
- **DDoS-as-a-Service:** rented out botnets and user-friendly interfaces for clients to conduct DDoS attacks
- **Exploits-as-a-Service:** specialized actors lease or rent exploit kits and support clients on how to use exploits against software vulnerabilities

What is Ransomware

Theft: The criminals capture your data, encrypt it, and deny you access unless you pay them, in which case they give you a code and release it to you.

Extortion: the criminals don't encrypt your data. They copy it and threaten to make it public unless their demands are met.

Q: How do they do it?

A: Through **unauthorized access to your systems**

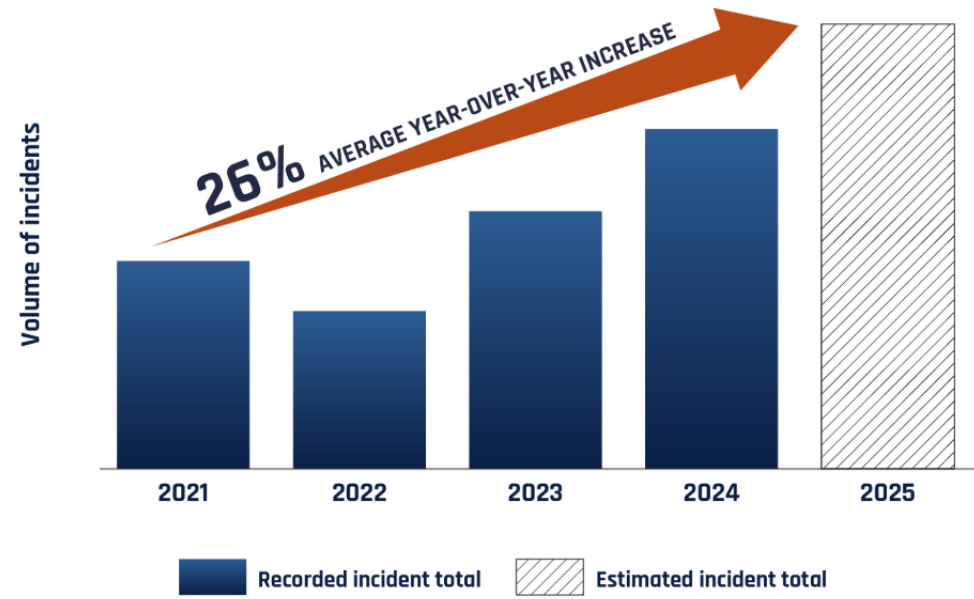
Ran\$omware



“...**ransomware** continues to stand out as one of the most disruptive, costly, and persistent challenges facing Canadian organizations of every size.”

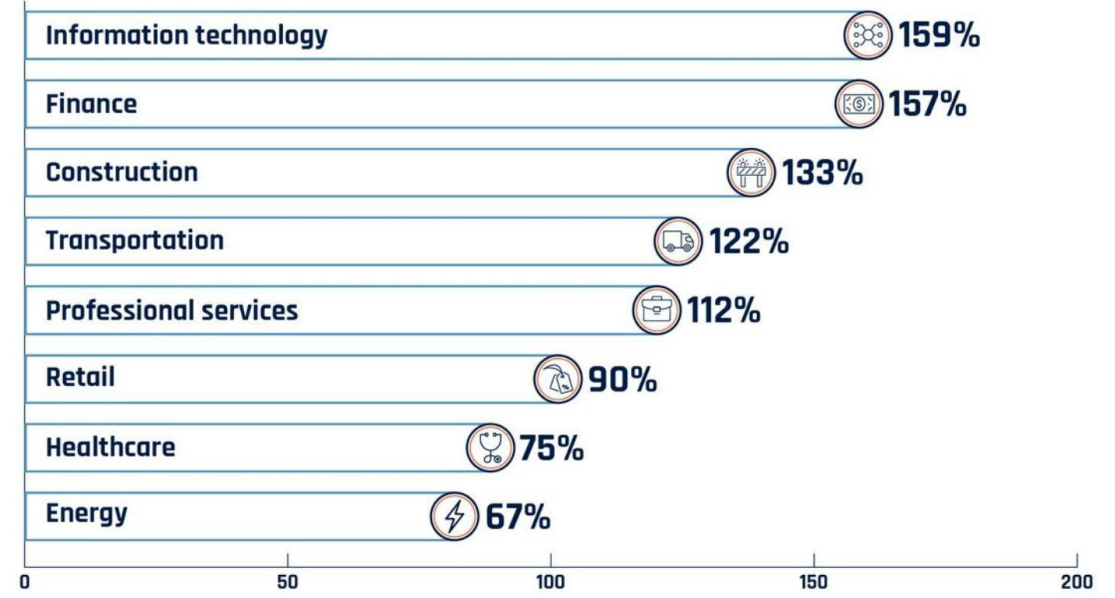
Rajiv Gupta, Head Canadian Centre for Cyber Security

Figure 1: Growth from 2021 of **Canadian ransomware incidents** known to the Cyber Centre



Canadian Centre for Cybersecurity: Ransomware Threat Outlook 2025-2027

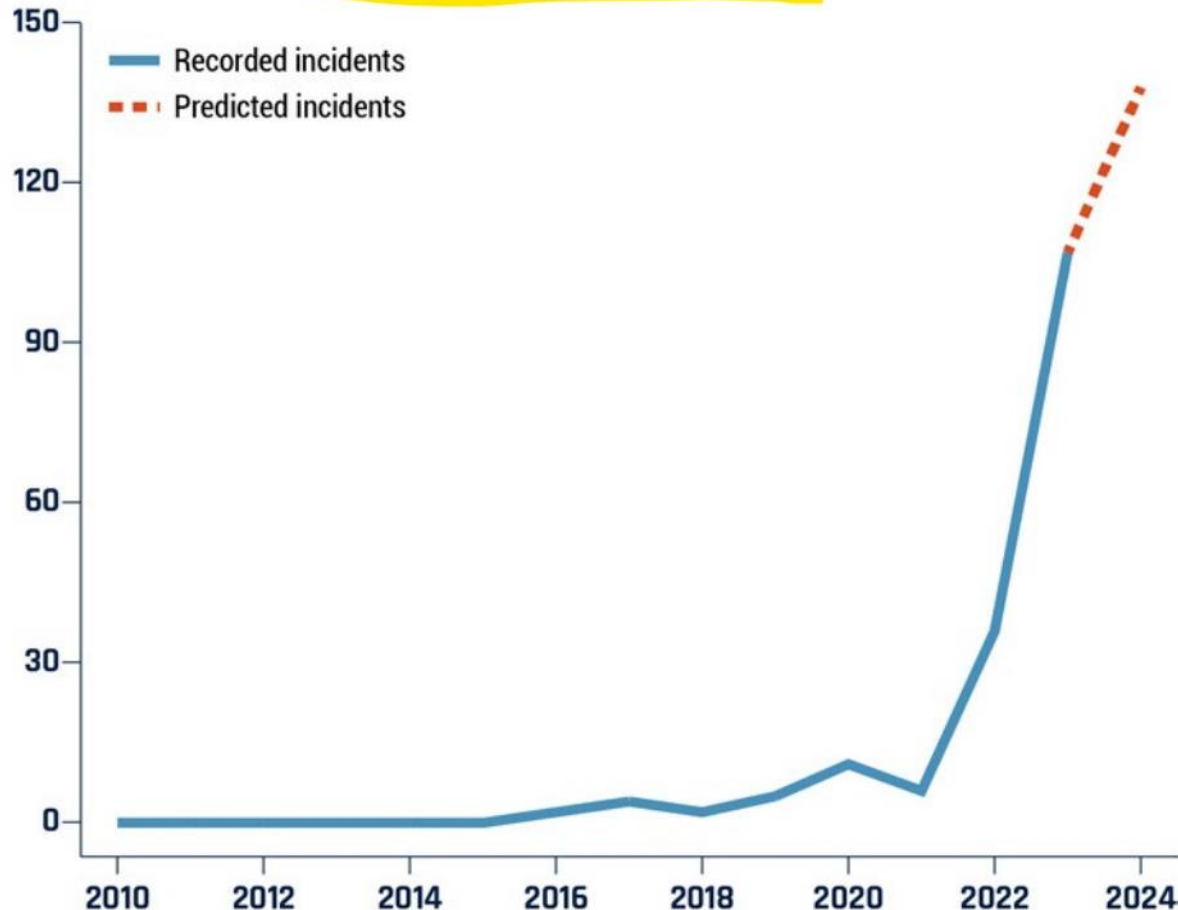
Figure 12: Increase in Canadian ransomware incidents by sector observed by the Cyber Centre from 2022 to 2023



But what about Non-Profits??

AI makes the crooks more productive

Figure 15: Publicly reported worldwide generative AI incidents resulting in harm or near harm¹³⁴



Canadian Centre for Cybersecurity: National Cyber Threat Assessment 2025-2026

“AI technologies are almost certainly lowering the barriers to entry...”

...to commit cybercrime

“...based on recent developments in victim demography, we assess that **no organization is immune to cyber incidents.**

[organizations] with **fewer cyber security resources may face more challenges in responding to sophisticated ransomware attacks.**”

Who's a Target? Everyone.



Cybercriminals target organizations of all sizes — from large enterprises to small nonprofits.

AI and Cybercrime:

- AI enables attackers to automate phishing, create deepfakes, and exploit vulnerabilities faster.
- Even the smallest organizations are vulnerable due to limited budgets, outdated systems, and lack of dedicated IT staff.
- Ransomware is a big threat, enabled by the cloud and AI.

Yikes!

What to do?



What's Your Risk?

Financial:

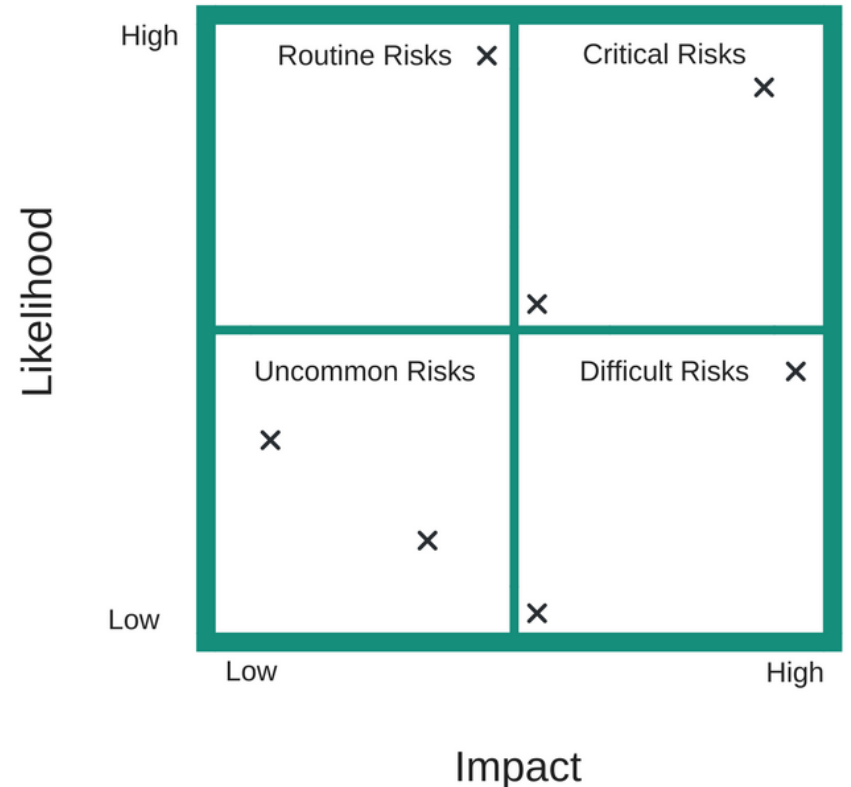
Direct monetary loss, ransom payments, recovery costs.

Data:

- Exposure of sensitive member, volunteer, client, user, board member, or employee information.
- Confidential meetings, minutes
- Banking, financial information

Reputational:

Loss of trust among members, stakeholders, and/or your community



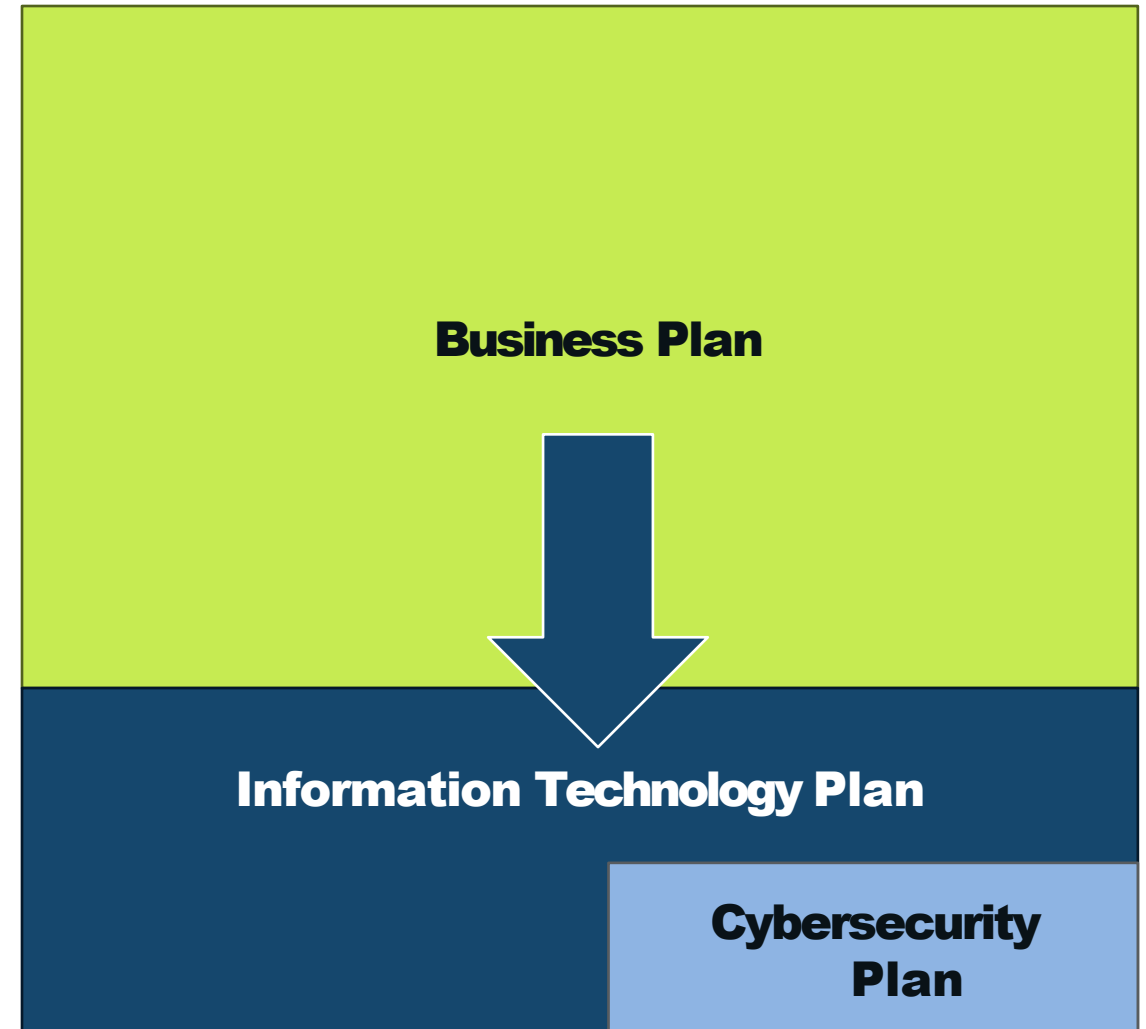
Are these risks likely enough, costly enough, for you to mitigate?

Mitigation: Have ~~A Plan.~~ Plans

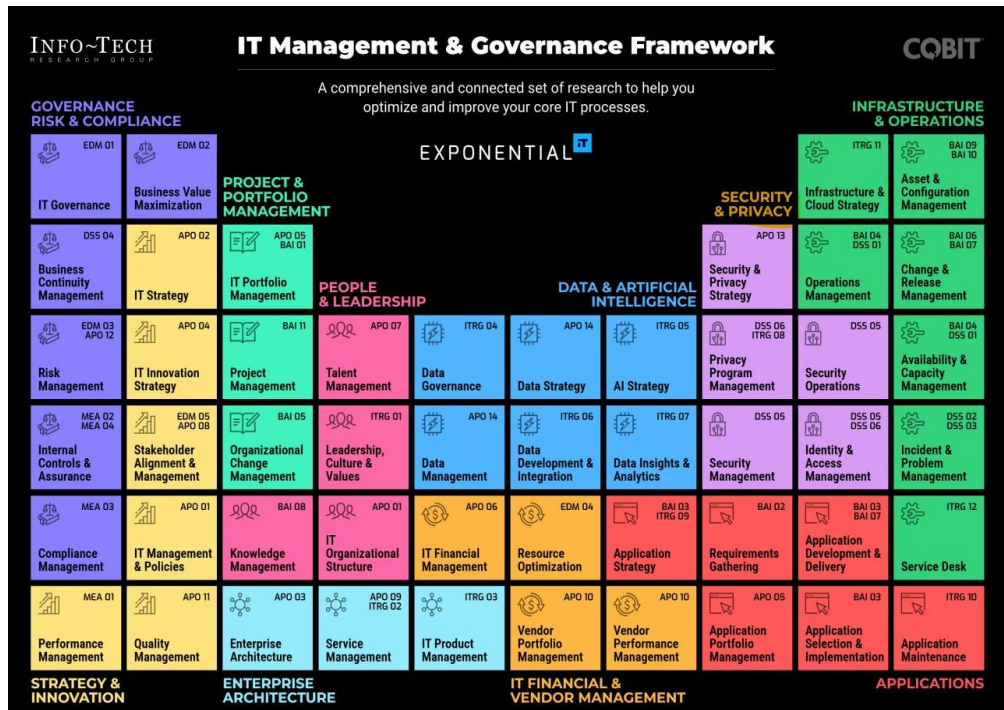
Everyone has a **Business Plan** of some kind.

You should have an **IT Plan** that supports your Business Plan.

A **Cybersecurity Plan** or Strategy lives within your IT Plan



What should your IT Plan include?



1. Organizational Needs: What is your Organization's goals? Challenges? Inefficiencies?

2. Assessment of Your Current Tech: Hardware, software, network, IT Support, cybersecurity.

An inventory.

3. Financial & Vendor Management: Budget. Service Providers, applications, hardware.

4. Strategic Goals: How will IT support your initiatives? How do you improve security, collaboration, and operational efficiency.

5. Roadmap: A calendar of IT initiatives, with preliminary cost estimates and timelines.

6. Policies, Training: Acceptable Use. BYOD. Tech refresh.

7. Cybersecurity: Policies, People, Technology

Cybersecurity Framework: Ongoing protection



Identify

- Assess organizational assets, data, and systems to understand what needs protection.
- Define business context, risk tolerance, and cybersecurity roles and responsibilities.

Protect

- Implement safeguards like firewalls, access controls, and encryption to secure systems.
- Train staff on cybersecurity awareness and enforce security policies.

Detect

- Monitor systems continuously for anomalies and potential threats.
- Use tools like intrusion detection systems (IDS) and log analysis to identify incidents early.

Respond

- Develop and test an incident response plan to contain and mitigate threats.
- Communicate with stakeholders and report breaches as required by law or policy.

Recover

- Restore systems and data from backups and ensure business continuity.
- Review and improve recovery processes based on lessons learned.

Govern

- Establish oversight, accountability, and strategic alignment of cybersecurity with business goals.

NIST Cybersecurity Framework (CSF) 2.0

Policies, People...

Policies:

- Zero Trust Model
- Unique IDs, licences for all users
- An incident response plan.
- ** Cyber Insurance**
- PEN Testing – frequency?
- Keep it evergreen!

The Zero Trust model is based on the principle of “never trust, always verify.”

Threats exist both outside and inside the network, so no user, device, or system is trusted by default.

- *Verify explicitly*
- *Use least privilege access*
- *Assume breaches will happen*

People:

- Awareness
- Accountability, Code of Conduct
- Training:
 - Security Awareness
 - Gamified, Engaging Content
 - Simulated Phishing
 - Compliance and Risk Management

knowbe4

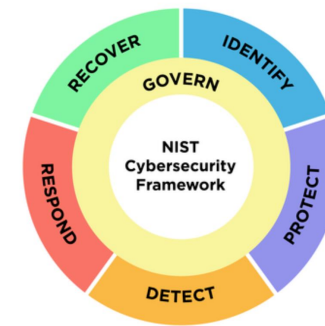


Fig. 3. Steps for creating and using a CSF Organizational Profile

Technology: Detection & Response

	EDR	XDR	MDR
	Endpoint Detection & Response	Extended (or Unified) Detection & Response	Managed Detection & Response
What it is	Tool	Tool	Service
Purpose	Monitors and responds to threats on user devices, laptops, workstations, servers	EDR + Network, identity, email systems. Cross-domain detection	E/XDR + People + Process
Scope	Endpoints	Endpoints + identity, email, cloud	You decide: The service operates E/XDR for you
Stops known malware	✔ Yes	✔ Yes	✔ Yes
Detects unknown attacks	✔ Yes	✔ Yes	✔ Yes
Investigates incidents	⚠ Limited	⚠ Limited	✔ Yes
Human analysts	✘ No	✘ No	✔ Yes
Examples	CrowdStrike, SentinelOne, Defender for Endpoint	Microsoft Defender, Palo Alto Networks, CrowdStrike	Arctic Wolf, Sophos, Red Canary

More Technology



	Description	Examples
SIEM (Security Information and Event Management)	A technology that logs, aggregates and analyzes security data across systems. "What happened?"	Splunk, Microsoft Sentinel, LogRhythm
SOC (Security Operations Center)	Centralized team or service that monitors and responds to threats 24/7. It uses the tools above.	Arctic Wolf, IBM QRadar, Managed SOC providers
*MFA (Multi-Factor Authentication)	2 out of 3 verification methods: Something you know, something you have, or something you are.	Microsoft Authenticator, Google Authenticator, Duo Security
*Password Manager	A service that encrypts and stores all your passwords in one site.	Apple iCloud keychain Google PW manager, 1Password, Bitwarden,
Firewall	Perimeter protection. Filters network traffic to block unauthorized access. More valuable in on-premise or hybrid environments, less so in SaaS.	Azure Firewall, Fortinet, pfSense
Antivirus / Antimalware	Detects and removes malicious software. *Now generally included with EDR/XDR.	Microsoft Defender, Bitdefender, Malwarebytes
VPN (Virtual Private Network)	Encrypts internet traffic and hides IP addresses.	NordVPN, Cisco AnyConnect, ProtonVPN
*IAM (Identity and Access Management)	Controls user access to systems and data.	Okta, MS Active Directory, Entra ID, JumpCloud, Google Cloud IAM
WAF (Web Application Firewall)	Protects web apps from attacks like SQL injection and XSS.	Cloudflare WAF, AWS WAF, Imperva
DLP (Data Loss Prevention)	Prevents sensitive data from being leaked or misused.	Microsoft Purview DLP, Symantec DLP, Forcepoint

*Supports a Zero Trust Model

Cyber Risk Insurance

Mitigates loss, can help with recovery

- Can provide you with a coach during an incident where time is critical and stress is high
- Data loss coverage

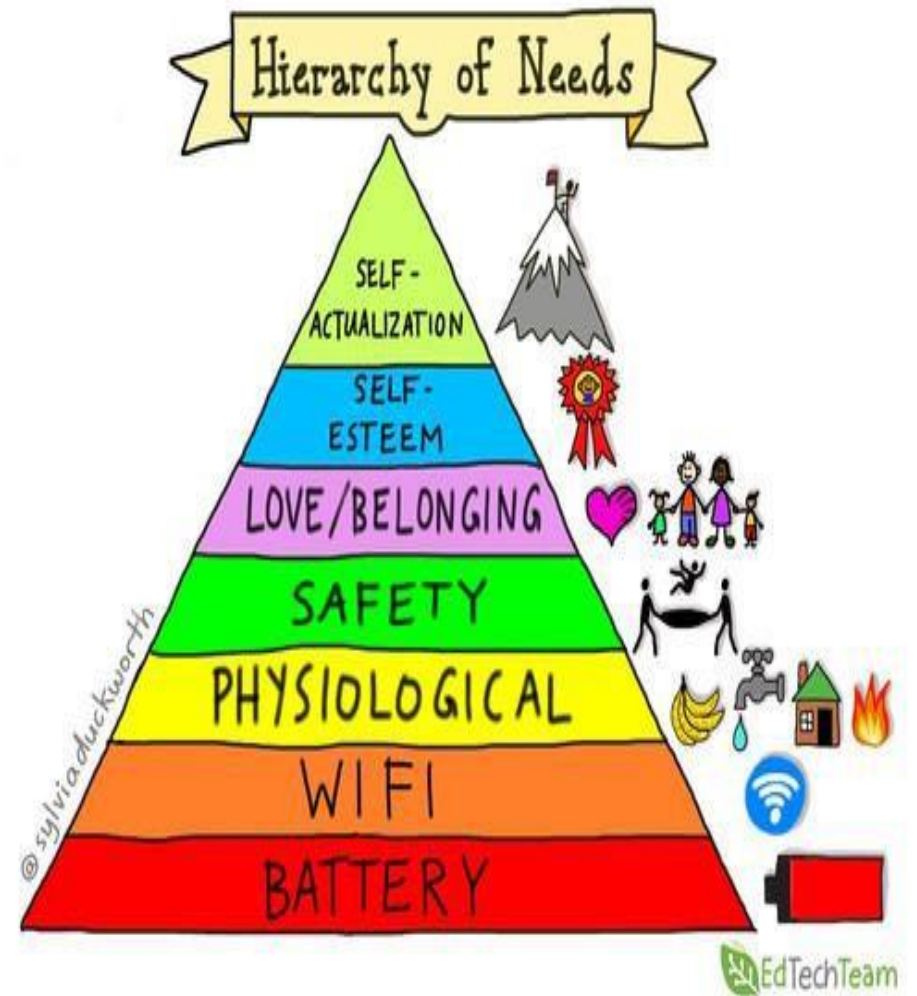
Typical questions for eligibility:

- Do you conduct regular backups?
- Do you have an incident response plan?
- Do you employ MFA? XDR? SCIM? SOC? - ie those acronyms on the previous slide



IT Management Progression

1. **Dedicated IT Manager**, responsible to your organization. Manages 3rd party relationships
2. **Managed Service Provider**: provides both **support** (at least 5 by 8) and **cybersecurity**, (usually 24/7)
3. The contracted **“IT Guy”**
4. Someone in your organization handles IT along with their day job – **off the side of their desk.**



IT & Cybersecurity Partner

1. IT leadership and advice at a fraction of the cost of a full-time manager
2. Continuous monitoring and management
3. Best practices, updates, and a roadmap
4. **TRUST**



Contracting considerations:

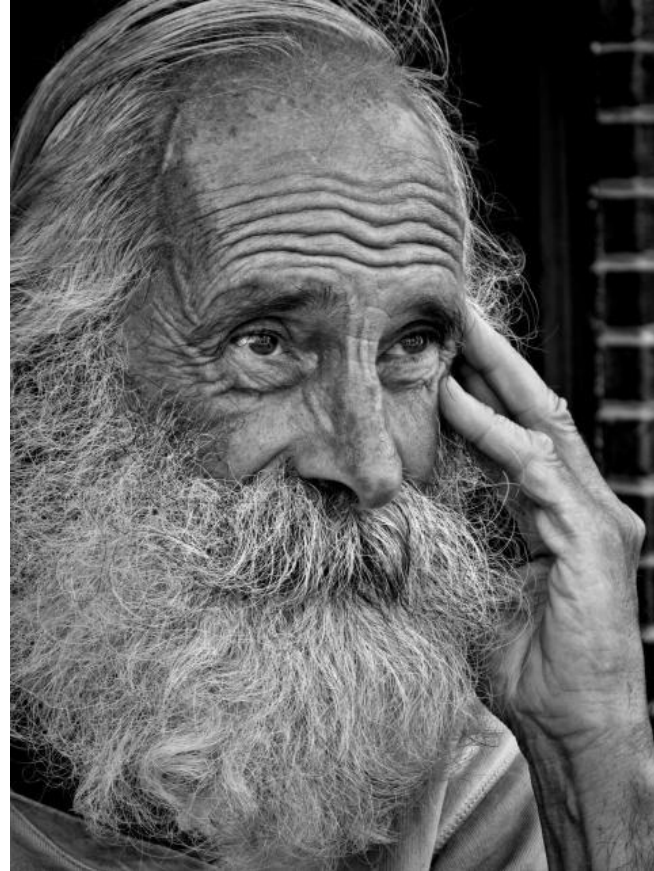
- Many reputable local providers
- Fixed Priced options.
- Base Support & Security, additional projects for a fee.
- 1 to 3 year agreements. Know your termination clause.

IMO avoid equipment leases (at least with your Service Provider)

**BUT WHY DO YOU HAVE ON-PREMISE
SERVERS ANYWAY!?**

The Last Word

Wise Non-Profit CIO



“Two things keep me up at night:

- 1. **Spending as little as possible** on our Information Technology, and*
- 2. **Keeping our organization secure.**”*

Thank You!

greg.miller@outlook.com

<https://www.linkedin.com/in/greg-miller-936438/>

403 836-0674



Resources

- <https://cyber.gc.ca> Canadian Centre for Cyber Security
- <https://www.ibm.com/security/data-breach>
- [NIST Cybersecurity Fundamentals Presentation | NIST](#)
- <https://www.insurancebusinessmag.com/ca/>
Insurance Business Canada

Message from the Head of the Cyber Centre

At a time when cybercriminals continue to target Canadian businesses, critical infrastructure, and government systems, education on these threats has never been more important. As Canada's national authority on cyber security, the Cyber Centre is committed to helping Canadians understand, prepare for, defend against, and respond to the digital threats that impact our economy, our institutions, and our daily lives.

Among these threats, ransomware continues to stand out as one of the most disruptive, costly, and persistent challenges facing Canadian organizations of every size. This is why this report, the Ransomware Threat Outlook 2025 to 2027, provides a forward-looking view of the ransomware landscape we anticipate in the next 2 years. Our analysis draws on reporting from across Canada and around the world, classified intelligence from our foreign partners, and insights from the private sector. Together, these perspectives let us identify not only the tools, tactics, and procedures of today's most prolific cybercrime operators, but also the likely trends and evolutions that will define this threat tomorrow.

As you will read in this report, ransomware is big business. Despite some concerning trends, Canadians can rest assured that the Cyber Centre is keeping pace to address these threats and is developing new tools to defend Canadian networks and systems.

Our objectives are clear: to equip decision makers with the knowledge they need to manage their risk, to strengthen Canada's resilience, and to safeguard the trust Canadians place in our digital systems. Only by working together can we blunt the impact of ransomware and ensure Canada is secure and resilient in an ever-evolving cyber landscape.

In partnership,

Rajiv Gupta

Head, Canadian Centre for Cyber Security

Basic Ransomware Tips

BASIC RANSOMWARE TIPS

Even without undertaking all the measures described in this Ransomware Community Profile, there are some basic preventative steps that an organization can take now to protect against and recover from the ransomware threat. These include:

1. Educate employees on avoiding ransomware infections.

- **Don't open files or click on links from unknown sources** unless you first run an antivirus scan or look at links carefully.
- **Avoid using personal websites and personal apps** – like email, chat, and social media – from work computers.
- **Don't connect personally owned devices to work networks without prior authorization.**

2. Avoid having vulnerabilities in systems that ransomware could exploit.

- **Keep relevant systems fully patched.** Run scheduled checks to identify available patches and install these as soon as feasible.
- **Employ zero trust principles in all networked systems.** Manage access to all network functions, and segment internal networks where practical to prevent malware from proliferating among potential target systems.
- **Allow installation and execution of authorized apps only.** Configure operating systems and/or third-party software to run only authorized applications. This can also be supported by adopting a policy for reviewing, then adding or removing authorized applications on an allow list.
- **Inform your technology vendors of your expectations** (e.g., in contract language) that they will apply measures that discourage ransomware attacks.

3. Quickly detect and stop ransomware attacks and infections.

- **Use malware detection software, such as antivirus software at all times.** Set it to automatically scan emails and flash drives.
- **Continuously monitor** directory services (and other primary user stores) for indicators of compromise or active attack.

- **Block access to untrusted web resources.** Use products or services that block access to server names, IP addresses, or ports and protocols that are known to be malicious or suspected to be indicators of malicious system activity. This includes using products and services that provide integrity protection for the domain component of addresses (e.g., hacker@poser.com).

4. Make it harder for ransomware to spread.

- **Use standard user accounts** with multi-factor authentication versus accounts with administrative privileges whenever possible.
- **Introduce authentication delays or configure automatic account lockout** as a defense against automated attempts to guess passwords.
- **Assign and manage credential authorization** for all enterprise assets and software and periodically verify that each account has only the necessary access following the principle of least privilege.
- **Store data in an immutable format** (so that the database does not automatically overwrite older data when new data is made available).
- **Allow external access to internal network resources via secure virtual private network (VPN) connections only.**

5. Make it easier to recover stored information from a future ransomware event.

- **Make an incident recovery plan.** Develop, implement, and regularly exercise an incident recovery plan with defined roles and strategies for decision making. This can be part of a continuity of operations plan. The plan should identify mission-critical and other business-essential services to enable recovery prioritization, and business continuity plans for those critical services.
- **Back up data, secure backups, and test restoration.** Carefully plan, implement, and test a data backup and restoration strategy—and secure and isolate backups of important data.
- **Keep your contacts.** Maintain an up-to-date list of internal and external contacts for ransomware attacks, including law enforcement, legal counsel, and incident response resources.

NIST Internal Report
NIST IR 8374r1 ipd

Ransomware Risk Management:
A Cybersecurity Framework 2.0 Community Profile

Initial Public Draft

Murugiah Souppaya
Computer Security Division
Information Technology Laboratory

William Fisher
Applied Cybersecurity Division
Information Technology Laboratory

William C. Barker
Dokoto Consulting
Silver Spring, MD

Karen Scarfone
Scarfone Cybersecurity
Clifton, VA

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U.S. Department of Commerce
Cara M. Remmel, Secretary

National Institute of Standards and Technology

Charles H. Rivkin, Acting Under Secretary of Commerce for Standards and Technology and Acting NIST Director